



### **Dutch family business**

More than 60 years of passion for fresh produce



1956 Lou Fatels



**1966** Willem Fatels



2006 Rens Fatels



**2014** Venlo



**2018** Lebrija, Andalusia



**2020** 5 locations in Germany - Hamburg, Mannheim, Allershausen, Arnstadt, Kitzingen



**1956** Beverwijk



**1982** Amsterdam



2006 Espel



**2017** Dronten



**2019** Paderborn, Germany



**2021**Takeover Ditraco, Belgium

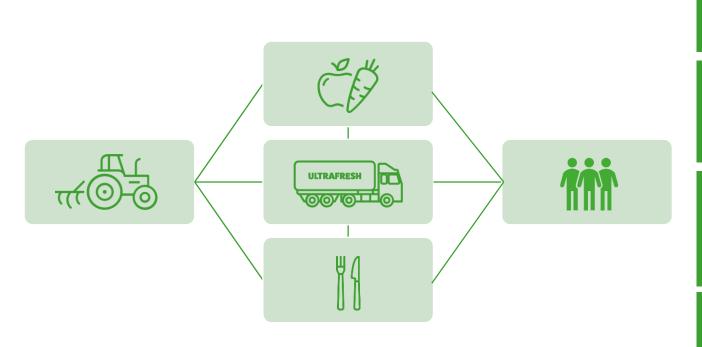
# Fatels Food Group structure





## Facts and figures





- Group of 13 food related companies
- Chain management: from cultivation to logistics



- Year-round field vegetables
- Cultivation locations in Espel (NL) and Lebrija (ES)



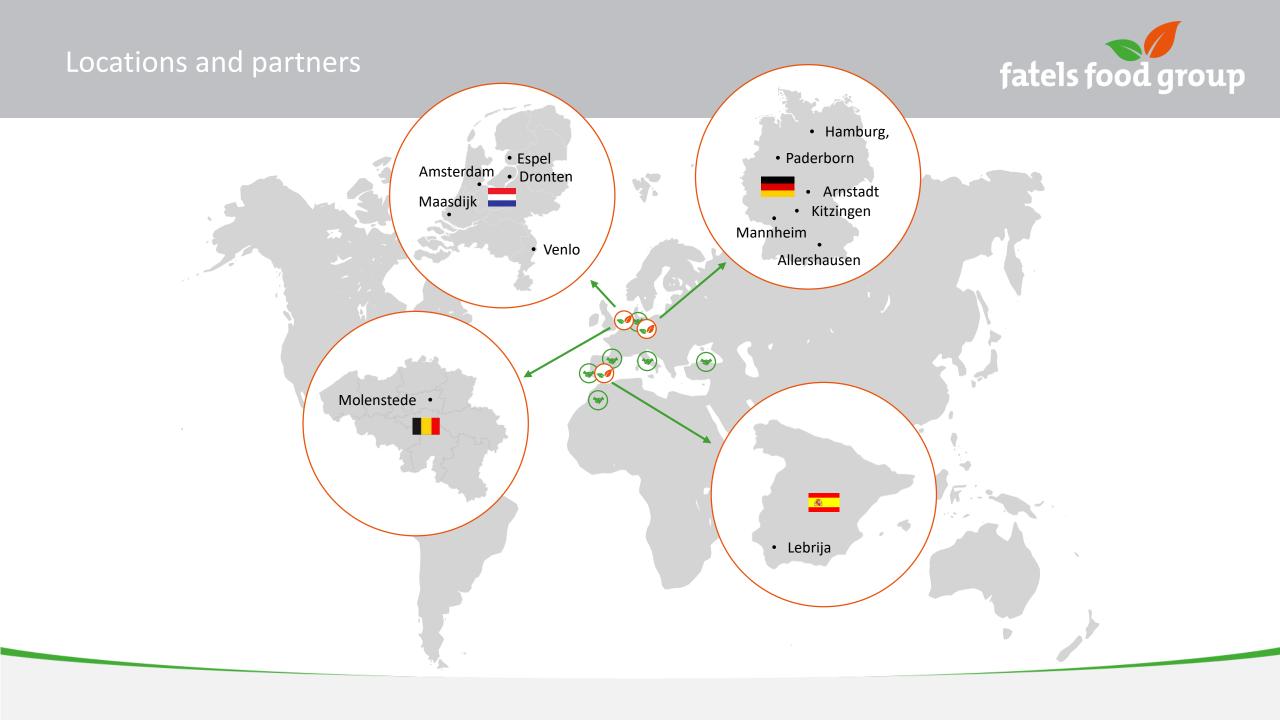
- Cash & Carry Food Centre Amsterdam
- Import: open field, greenhouse vegetables and citrus fruits



- Food ingredients partner
- Focus on flavour-enriching products



- Groupage transport
- Conditioned transport





# Cultivation in Spain and the Netherlands







- Since 1958
- Specialist in field vegetables
- Conventional and organic cultivation
- Area 200ha own production
- Area 200ha contracted growers
- · Cultivation: cauliflower, broccoli and carrot
- Since 2007

- <del>M</del>
- Conveniently located in Andalusia
- Conventional cultivation
- Area 580ha own cultivation
- Cultivation: cauliflower, broccoli, kohlrabi and carrots



# Import leg





- Importer of fruit and vegetables
- Field, greenhouse vegetables and citrus fruits
- European countries such as Italy, Spain, Portugal and Germany
- Network of suppliers and partners
- IFS broker certified









# Fruit and vegetable wholesaler





- Since 1934
- Complete range of vegetables, fruit & herbs
- FSSC 22000 certified
- Cash & Carry at Food Center Amsterdam
- Order & delivery
- Piece picking









### Location Fatelli





### **De Vecht 1, Dronten, Netherlands**

- Perfect logistics routing
- Set up for Basic Care / High Care
- IFS / COKZ / NVWA certified
- Test kitchen for product development
- Partners in Turkey and Spain





## Current range





### **Mediterranean Basin**



#### Olives

- Black/green
- Kalamata
- Whole/rings/oil



#### Sun-dried tomato:

- Wedges
- Whole

### **Grilled vegetables**



- Artichoke
- Aubergine
- Agaricus bisporus
- Courgette
- Garlic
- Olives
- Peppers

### Ingredients

- Tahini
- Sambal
- Anchovy
- Honey
- Polpo du pomodore



# A genuine logistics service





- Since 1986
- 75 pulling units
- Short order lead time
- Close logistics network in the Netherlands, Belgium and Germany
- Full-service logistics
- Strategic logistics partner
- Ultrafresh chain specialist
- Total warehousing
- Transport for leading German, Dutch and Belgian retailers







# Logistics Network







# The three pillars





### Sustainability

Professional skills

- Sustainability
- Business model



### **Risk Management**

We know our and your risks:

- Food safety
- Product Availability
- Prices



#### **Chain control:**

- OUR POSITION
- Listen
- Improve
- Service is key

Innovation



